

Sacred Heart Rehabilitation Institute
 2350 North Lake Drive
 Milwaukee, WI 53201-0392
 (414) 298-6700

Type: Rehab
 Control: Religious Organization
 Fiscal Year: 07/01/01 to 06/30/02

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 1

Selected Utilization Statistics	FY 2002	FY 2002 vs. 2001	
		FY 2001	Ratio
Occupancy Rate (%)			
Rehabilitation and physical medicine	51.1%	43.7%	.
Total hospital	51.1%	43.7%	1.17
Average Census (Patients)			
Rehabilitation and physical medicine	51.1	43.7	.
Total hospital	20.4	19.7	0.86
Average Length of Stay (Days)			
Rehabilitation and physical medicine	12.3	11.5	.
Total hospital	12.3	11.5	1.07
Outpatient Visits			
Non-emergency visits	12,170	13,115	0.93
Emergency visits	0	0	.
Full-time Equivalents (FTEs)			
Administrators	4.0	5.0	0.80
Nurses, licensed	21.7	23.9	0.91
Physical therapists	8.1	38.6	0.21
Occupational therapists	11.6	20.1	0.58
All other personnel	55.9	116.5	0.48
Total FTEs	93.1	159.9	0.58
FTEs per 100 Patient Census (Adjusted)			
Administrators	14.3	18.3	0.78
Nurses, licensed	77.6	87.5	0.89
Physical therapists	28.8	141.0	0.20
Occupational therapists	41.4	73.3	0.56
All other personnel	199.8	426.0	0.47
Total FTEs	332.9	584.3	0.57

Total Hospital:
 Beds set up and staffed 40
 Discharges 607
 Inpatient days 7,462

Contract with:
 Health maintenance
 organization (HMO) Yes
 Preferred Provider
 organization (PPO) Yes

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	5	0	0	0	. %	0.0	.
Orthopedic	5	0	0	0	. %	0.0	.
Rehab. and physical medicine	1	40	607	7,462	51.1%	20.4	12.3
Hospice	5	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	5	0	0	0	. %	0.0	.
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	4	0	4.0	Radiological services personnel	0	0	0.0
Physicians and dentists	4	0	4.0	Occupational therapists	4	11	10.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	1	1.6
Registered nurses	11	18	21.7	Physical therapists	6	4	8.1
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	0	0.0
Licensed practical nurses	0	0	0.0	Recreational therapists	1	2	2.2
Ancillary nursing personnel	7	9	11.5	Psychologists	1	2	2.1
Physician assistants	1	0	1.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	13	14	19.2
Medical records personnel	2	1	2.0	All other personnel	5	1	5.8
Pharmacy personnel	0	0	0.0	-----			
Clinical laboratory personnel	0	0	0.0	TOTAL	60	63	93.1

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$18,368,632	Cash and cash equivalents	\$2,683,560	Current liabilities	\$2,143,179
Less deductions	7,633,544	Net Patient receivables	2,583,866	Long-term debt	0
Net patient revenue	10,735,088	Other receivables	17,188	Other liabilities	424,611
Plus other revenue	247,556	Land, bldgs and equip: Net	1,458,846	Subtotal	2,567,790
Total revenue	10,982,644	Other assets	-1,863,796		
Less expenses	13,950,844			Unrestricted fund balance	2,311,874
Nonoperating gains/losses	51,110	Total Assets	\$4,879,664	Total liabilities & fund balance	\$4,879,664
Net Income	\$-2,917,090			Restricted fund balances	\$0

Selected Financial Statistics		FY 2002 vs. 2001	
	FY 2002	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue			
Medicare [\$7,434,405]	40.5%	38.7%	1.04
Medical Assistance [\$2,408,168]	13.1%	15.0%	0.87
Commercial [\$8,394,593]	45.7%	44.1%	1.04
All other [\$131,466]	0.7%	2.2%	0.33
Deductions as % of Total Gross Patient Revenue			
Medicare [\$2,858,887]	15.6%	10.0%	1.56
Medical Assistance [\$1,314,086]	7.2%	7.9%	0.91
Commercial [\$2,997,424]	16.3%	14.9%	1.10
Charity care [\$98,149]	0.5%	0.4%	1.36
All other [\$364,998]	2.0%	1.5%	1.35
Total deductions [\$7,633,544]	41.6%	34.6%	1.20
Other Revenue and Net Gains or Losses			
Other revenue as % of total revenue	2.3%	2.3%	0.99
Net gains/losses as % of net income	-1.8%	-9.4%	0.19
Expenses as % of Total Expenses			
Salary/fringe benefits [\$6,599,709]	47.3%	48.5%	0.98
Supplies and services [\$6,551,667]	47.0%	47.8%	0.98
Capital component [\$651,368]	4.7%	2.3%	2.01
Bad debt [\$148,100]	1.1%	1.4%	0.78
Fiscal Statistics			
Operating margin	-27.0%	-16.9%	1.60
Total hospital profit margin	-26.4%	-15.2%	1.74
Return on equity	-126.2%	-31.3%	4.03
Current ratio	1.1	2.4	0.46
Long-term debt to equity ratio	0.0	0.0	.
Days in net patient accounts receivable	87.9	.	.
Average payment period	56.5	65.4	0.86
Equity financing	47.4%	67.7%	0.70
Times interest earned	.	.	.
Total asset turnover	2.3	1.4	1.64
Average age of plant: years	14.7	13.2	1.11
Increase (decrease) total net patient rev . %	.	-16.2%	.
Output gross rev (% of total gross pt. rev)	26.9%	28.1%	0.96
Net Revenue Statistics			
Inpatient net revenue per discharge	\$13,395	\$12,579	1.06
Inpatient net revenue per day	\$1,090	\$1,093	1.00
Outpatient net rev per visit	\$214	\$193	1.11